Naveen Jindal School of Management

Marketing (BS)

Bachelor of Science in Marketing

Degree Requirements [120 semester credit hours]¹

View an Example of Degree Requirements by Semester

Faculty


Professor Emeritus: Dale Osborne


Associate Professors: Nina Baranchuk, Norris Bruce, Jianqing Chen, Zhonglan Dai, Rebecca Files, Xianjun Geng, j. richard harrison, ernan e. haruvy, surya n. janakiraman, Robert L. Kieschnick Jr., Seung-Hyun Lee, Ningzhong Li, Livia Markóczy, Amit Mehra, Toyah Miller, Alp Muharremoglu, Ramachandran (Ram) Natarajan, Valery Polkovnichenko, Ashutosh Prasad, Orlando C. Richard, Young U. Ryu, Gil Sadka, Jane Salk, Harpreet Singh, David J. Springate, Upender Subramanian, Kelsey D. Wei, Han (Victor) Xia, Jun Xia, Ying Xie, Yexiao Xu, Alejandro Zentner, Jieying Zhang, Yuan Zhang, Feng Zhao, Zhiqiang (Eric) Zheng, Yibin Zhou

Clinical Associate Professors: Shawn Alborz, Larry Chasteen, Sonia Leach, Kannan Ramanathan, Carolyn Reichert, Avanti P. Sethi, Kelly Slaughter, James Szot, Mark Thouin, John McClain Watson

Assistant Professors: Mehmet Ayvaci, Emily Choi, Bernhard Ganglmair, Dorothee Honhon, Kyle Hyndman, Atanu Lahiri, Sheen Levine, Bin Li, Jun Li, Meng Li, Xiaolin Li, Naim Bugra Ozel, Arzu
Clinical Assistant Professors: Athena Alimirzaei, Moran Bluestein, Judd Bradbury, John Gamino, Ayfer Gurun, Maria Hasenhuttl, Julie Haworth, Jeffery (Jeff) Hicks, Kristen Lawson, Vance Lewis, Liping Ma, Ravi Narayan, Dawn Owens, Anastasia V. Shcherbakova, Jeanne Sluder, Nassim Sohaee

Visiting Assistant Professor: Lale Guler


I. Core Curriculum Requirements: 42 semester credit hours

Communication: 6 semester credit hours

- COMM 1311 Survey of Oral and Technology-based Communication
- RHET 1302 Rhetoric

Mathematics: 3 semester credit hours

- MATH 1325 Applied Calculus I

Life and Physical Sciences: 6 semester credit hours

- Select any 6 semester credit hours from Life and Physical Sciences core courses (see advisor and degree requirements)

Language, Philosophy and Culture: 3 semester credit hours

- Select any 3 semester credit hours from Language, Philosophy and Culture core courses (see advisor)

Creative Arts: 3 semester credit hours

- Select any 3 semester credit hours from Creative Arts core courses (see advisor)

American History: 6 semester credit hours

- Select any 6 semester credit hours from American History core courses (see advisor)
Government / Political Science: 6 semester credit hours

GOVT 2305  American National Government
GOVT 2306  State and Local Government

Social and Behavioral Sciences: 3 semester credit hours

ECON 2301  Principles of Macroeconomics

Component Area Option: 6 semester credit hours

MATH 1326  Applied Calculus II
ECON 2302  Principles of Microeconomics

II. Major Requirements: 65 semester credit hours

Major Preparatory Courses: 15 semester credit hours beyond Core Curriculum

ACCT 2301  Introductory Financial Accounting
ACCT 2302  Introductory Management Accounting
BLAW 2301  Business and Public Law
ECON 2301  Principles of Macroeconomics
ECON 2302  Principles of Microeconomics
MATH 1325  Applied Calculus
MATH 1326  Applied Calculus II
OPRE 3333  Quantitative Business Analysis
   or MATH 2333  Matrices, Vectors, and Their Application
STAT 3360  Probability and Statistics for Management and Economics
   or OPRE 3360  Managerial Methods in Decision Making Under Uncertainty

Major Core Courses: 26 semester credit hours

BA 1100  Business Basics and MKT 3100  Professional Development
   or MKT 3200  Introduction to Business Professional Development and Business Communication
BCOM 3310  Business Communication
BCOM 4350  Advanced Business Communication
FIN 3320  Business Finance
Major Related Courses: 12 semester credit hours

- **MKT 3340** Marketing Research
- **MKT 4330** Digital and Internet Marketing
- **MKT 3330** Introduction to Professional Selling
- **MKT 4380** Capstone Course in Marketing or **ENTP 3320** Start-up Launch I

Guided Electives: 12 semester credit hours

A practicum experience is required; the student has the option of zero to 3 semester credit hours, depending on the particular internship, and preference for additional electives.

- **MKT 4V90** Marketing Internship
- **MKT 4090** Marketing Internship

Choose from the following to fulfill remaining Elective semester credit hours:

Six semester credit hours to be selected from:

- **MKT 3320**, **MKT 4331**, **MKT 4332**, **MKT 4340**, **MKT 4350**, **MKT 4334**, **MKT 4337**, **MKT 4338**, **MKT 4V90**, or **MKT 4V93**

Six semester credit hours to be selected from:


III. Elective Requirements: 13 semester credit hours

Free Electives: 13 semester credit hours

Both lower- and upper-division courses may count as electives but students must complete at least 51 semester credit hours of upper-division courses to qualify for graduation.

1. Incoming freshmen must enroll and complete requirements of UNIV 1010 and the corresponding school-related
freshman seminar course. Students, including transfer students, who complete their core curriculum at UT Dallas must take UNIV 2020.

2. Curriculum Requirements can be fulfilled by other approved courses from institutions of higher education. The courses listed are recommended as the most efficient way to satisfy both Core Curriculum and Major Requirements at UT Dallas.

3. Indicates a prerequisite class to be completed before enrolling for upper-division classes.

4. A required Major course that also fulfills a Core Curriculum requirement. Semester credit hours are counted in Core Curriculum.

5. Students may elect to substitute MATH 2413 and MATH 2414 or MATH 2417 and MATH 2419.

6. Students may substitute MATH 2418 or CS 2305.

7. JSOM freshmen are required to take BA 1100 and MKT 3100. Transfer students and students new to JSOM are required to take MKT 3200.

8. MKT 4V90 will count as three semester credit hours from one of the Elective options below.

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