Naveen Jindal School of Management

Minors

Students must take a minimum of 18 semester credit hours for the minor, 12 of which must be upper-division semester credit hours. Students who take a minor will be expected to meet the normal prerequisites in courses making up the minor, and should maintain a minimum GPA of 2.000 on a 4.00 scale (C average). Semester credit hours may not be used to satisfy both the major and minor requirements; however, free elective semester credit hours or major preparatory classes may be used to satisfy the minor. The minors in the Naveen Jindal School of Management are the following:

- **Accounting**
- **Business Administration**
- **Business Intelligence and Analytics**
- **Energy Management**
- **Finance**
- **Healthcare Management**
- **Human Resource Management**
- **Information Technology and Systems**
- **Innovation and Entrepreneurship**
- **Insurance**
- **Marketing**
- **Supply Chain Management**

Minor in Accounting: 18 semester credit hours

- **ACCT 2301** Introductory Financial Accounting
- **ACCT 2302** Introductory Management Accounting
- **ACCT 3331** Intermediate Financial Accounting I
- **ACCT 3350** Fundamentals of Taxation
- **ACCT 4342** Analysis and Design of Accounting Systems

And one elective must be upper-division (an Accounting course from the 3000 or 4000 level courses)

All other prerequisites should be met.
Minor in Business Administration: 18 semester credit hours

**OBHR 3310** Organizational Behavior  
**MKT 3300** Principles of Marketing  
**BCOM 3310** Business Communication  
**ITSS 3300** Information Technology for Business

And an additional 6 semester credit hours of upper-division JSOM coursework as approved by the program director (students may not double count courses for both their major and their minor; thus, additional electives may need to be added).

All other prerequisites should be met.

Minor in Business Intelligence and Analytics: 18 semester credit hours

**STAT 3360** Probability and Statistics for Management and Economics  
or **OPRE 3360** Managerial Methods in Decision Making Under Uncertainty  
**ITSS 4300** Database Fundamentals  
or **CS 4347** Database Systems  
**ITSS 4351** Foundations of Business Intelligence  
**ITSS 4352** Introduction to Web Analytics  
**ITSS 4353** Business Analytics  
Also choose one course from the following:  
**ITSS 4354** Advanced Big Data Analytics  
**ITSS 4355** Data Visualization

All other prerequisites should be met.

Minor in Energy Management: 18 semester credit hours

Choose 4 courses from the following:  
**ENGY 3301** Managing Carbon Assets: Oil, Gas, and Coal  
**ENGY 3302** Managing Power and Renewable Energy Assets; Sustainability  
**ENGY 3340** Energy Law and Contracts  
**FIN 4313** or **ENGY 4313** Energy Finance
MECO 4342 Financial and Business Negotiation Analysis

Also choose two courses from the following:

GEOS 1303 Physical Geology

MECO 3330 or ENGY 3330 Energy Economics

MKT 3340 Marketing Research

OPRE 4330 Global Logistics and Inventory Management

All other prerequisites should be met.

Minor in Finance: 18 semester credit hours

ACCT 2301 Introductory Financial Accounting

FIN 3320 Business Finance

FIN 3390 Introduction to Financial Modeling

And an additional 9 semester credit hours to be selected from upper-division finance courses listed as options under the finance degree.

All other prerequisites should be met.

Minor in Healthcare Management: 18 semester credit hours

HMGT 3301 Introduction to Healthcare Management

HMGT 3310 Healthcare Regulatory Environment

HMGT 3311 Healthcare Accounting

ECON 3330 Economics of Health

HMGT 4321 Introduction to Healthcare Information Systems

With an additional 3 semester credit hours to be selected from the remaining upper level JSOM courses not previously taken.

All other prerequisites should be met.

Minor in Human Resource Management: 18 semester credit hours

Choose six courses from the following:

BLAW 3301 Employment Law
Minor in Information Technology and Systems: 18 semester credit hours

- **ITSS 3312** Object-Oriented Programming
- **ITSS 4300** Database Fundamentals
- **ITSS 4330** Systems Analysis and Design
- **ITSS 4351** Foundations of Business Intelligence
- **ITSS 4360** Network and Information Security
- **ITSS 4370** Information Technology Infrastructure

All other prerequisites should be met.

Minor in Innovation and Entrepreneurship: 18 semester credit hours

- **MKT 3300** Principles of Marketing
- **ENTP 3301** Innovation and Entrepreneurship

And 9 semester credit hours to be selected from:

- **ENTP 3360** Entrepreneurial Finance
  - or **FIN 3360** Entrepreneurial Finance

All other prerequisites should be met.
ENTP 4311 Entrepreneurial Strategy and Business Models

ENTP 4320 Small Business Management

or ENTP 4350 Corporate Entrepreneurship

With an additional 3 semester credit hours to be selected from the remaining ENTP courses not previously taken:

ENTP 3320 Start-up Launch I

or ENTP 3321 Start-up Launch II

ENTP 4330 Entrepreneurial Marketing

ENTP 4340 Social Sector Entrepreneurship and Community Engagement

ENTP 4360 Innovation and Creativity

ENTP 4V00 Special Topics in Entrepreneurship

or ENTP 4V90 Innovation and Entrepreneurship Internship

All other prerequisites should be met.

Minor in Insurance: 18 semester credit hours

Choose six courses from the following:

RMIS 3370 or FIN 3370 Principles of Risk Management and Insurance

RMIS 4331 Business Liability Risk Management and Insurance

RMIS 4332 Commercial Property Risk Management and Insurance

RMIS 4333 Enterprise Risk Management

RMIS 4334 Insurance Law and Contracts

FIN 3330 Personal Financial Planning

FIN 3305 or REAL 3305 Real Estate Principles

MKT 3340 Marketing Research

All other prerequisites should be met.

Minor in Marketing: 18 semester credit hours

MKT 3300 Principles of Marketing

MKT 3340 Marketing Research

MKT 3330 Introduction to Professional Selling
MKT 4330 Digital and Internet Marketing

With an additional 6 semester credit hours to be selected from:

  MKT 4395 Capstone Senior Project - Marketing
  MKT 4331 Digital Prospecting
  MKT 4332 Advanced Personal Selling
  MKT 4335 Category Buying
  MKT 4336 E-Retailing
  MKT 4337 Marketing Analytics
  MKT 4338 Marketing Content Creation
  MKT 4V90 Marketing Internship
  MKT 4350 Advertising
  MKT 4340 Consumer Behavior

  or MKT 4V83 Individual Study in Marketing

All other prerequisites should be met.

Minor in Supply Chain Management: 18 semester credit hours

  OPRE 3320 Integrated Supply Chain Management
  OPRE 3330 Project Management
  OPRE 4310 Lean and Six Sigma Processes
  OPRE 4330 Global Logistics and Inventory Management
  OPRE 4340 Purchasing, Sourcing, and Contract Management

  Plus one of the following three courses:

  OPRE 4320 Integrated SCM Information Systems
  OPRE 4350 Spreadsheet Modeling and Analytics
  OPRE 4395 Capstone Senior Project - Supply Chain Management

All other prerequisites should be met.