Naveen Jindal School of Management

Marketing [BS]

Bachelor of Science in Marketing

Degree Requirements (120 semester credit hours)

View an Example of Degree Requirements by Semester

Faculty


Professor Emeritus: Dale Osborne


Associate Professors: Mehmet Ayvaci, Nina Baranchuk, Norris Bruce, Jianqing Chen, Zhonglan Dai, Rebecca Files, Xianjun Geng, J. Richard Harrison, Dorothee Honhon, Kyle Hyndman, Surya N. Janakiraman, Robert L. Kieschnick Jr., Atanu Lahiri, Jun Li, Ningzhong Li, Lívia Markóczy, Amit Mehra, Toyah Miller, Ramachandran (Ram) Natarajan, Naim Bugra Ozel, H. Dennis Park, Valery Polkovnichenko, Cuili Qian, Orlando C. Richard, Young U. Ryu, Gil Sadka, Jane Salk, Harpreet Singh, David J. Springate, Upender Subramanian, Kelsey D. Wei, Han (Victor) Xia, Jun Xia, Ying Xie, Yexiao Xu, Alejandro Zentner, Jieying Zhang, Yuan Zhang, Feng Zhao, Yibin Zhou

Clinical Associate Professors: Shawn Alborz, Steven Guengerich, Lale Guler, Dawn Owens, David Parks, Carolyn Reichert, Avanti P. Sethi, Kelly Slaughter, James Szot, McClain Watson

Assistant Professors: Qi (George) Chen, Khai Chiong, Emily Choi, Bernhard Ganglmair, Nathan Goldman, Ying Huang, Sora Jun, Sheen Levine, Meng Li, Xiaolin Li, Maria Loumioti, Jean-Marie Meier, Radha Mookerjee, Anyan Qi, Alejandro Rivera Mesias, Alessio Saretto, Simon Siegenthaler, Serdar Simsek, Shaojie Tang, Christian Von-Drathen, Shouqiang Wang, Malcolm Wardlaw, Junfeng Wu, Steven Xiao, Shengqi Ye, Nir Yehuda, Zhe (James) Zhang, Xiaofei Zhao

Clinical Assistant Professors: Athena Alimirzaei, Christina (Krysta) Betanzos, Moran Blueshtein, Judd Bradbury, Jerome Gafford, Ayfer Gurun, Maria Hasenhytul, Julie
I. Core Curriculum Requirements: 42 semester credit hours

Communication: 6 semester credit hours

COMM 1315 Public Speaking

or COMM 1311 Survey of Oral and Technology-based Communication

RHET 1302 Rhetoric

Mathematics: 3 semester credit hours

MATH 1325 Applied Calculus

Life and Physical Sciences: 6 semester credit hours

Select any 6 semester credit hours from Life and Physical Sciences core courses (see advisor and degree requirements)

Language, Philosophy and Culture: 3 semester credit hours

Select any 3 semester credit hours from Language, Philosophy and Culture core courses (see advisor)

Creative Arts: 3 semester credit hours

Select any 3 semester credit hours from Creative Arts core courses (see advisor)

American History: 6 semester credit hours

Select any 6 semester credit hours from American History core courses (see advisor)

Government / Political Science: 6 semester credit hours

GOVT 2305 American National Government

GOVT 2306 State and Local Government

Social and Behavioral Sciences: 3 semester credit hours

Choose one of the following:
BA 1310 Making Choices in Free Market Systems
BA 1320 Business in a Global World
ECON 2301 Principles of Macroeconomics
ECON 2302 Principles of Microeconomics

Component Area Option: 6 semester credit hours
Choose two of the following:
- BA 1310 Making Choices in Free Market Systems
- BA 1320 Business in a Global World
- ECON 2301 Principles of Macroeconomics
- ECON 2302 Principles of Microeconomics

II. Major Requirements: 62 semester credit hours

Major Preparatory Courses: 12 semester credit hours beyond Core Curriculum
- ACCT 2301 Introductory Financial Accounting
- ACCT 2302 Introductory Management Accounting
- BLAW 2301 Business and Public Law
- MATH 1325 Applied Calculus
- STAT 3360 Probability and Statistics for Management and Economics
  or OPRE 3360 Managerial Methods in Decision Making Under Uncertainty
- BA 1310 Making Choices in Free Market Systems
  or ECON 2302 Principles of Microeconomics
- BA 1320 Business in a Global World
  or ECON 2301 Principles of Macroeconomics

Major Core Courses: 26 semester credit hours
- BA 1100 Business Basics and MKT 3100 Professional Development
  or MKT 3200 Introduction to Business and Professional Development
- BCOM 3310 Business Communication
- BCOM 4350 Advanced Business Communication
- FIN 3320 Business Finance
- ITSS 3300 Information Technology for Business
- OPRE 3310 Operations Management
Introduction to Human Resource Management  
or Organizational Behavior
Principles of Marketing
International Business

Major Related Courses: 12 semester credit hours
Marketing Research
Digital and Internet Marketing
Introduction to Professional Selling
Capstone Course in Marketing or Start-up Launch I

Guided Electives: 12 semester credit hours
Marketing Internship
Marketing Internship
Social Sector Entrepreneurship and Community Engagement
Social Sector Entrepreneurship and Community Engagement
Social Marketing
Social Sector Engagement and Community Outreach Practicum

Choose from the following to fulfill remaining Guided Elective semester credit hours:
Nine semester credit hours to be selected from:
Marketing Internship
Marketing Internship
Social Sector Entrepreneurship and Community Engagement
Social Sector Entrepreneurship and Community Engagement
Social Marketing
Social Sector Engagement and Community Outreach Practicum

Remaining semester credit hours to be selected from:
ATCM 3350, ATCM 2303, BA 4299, BA 4199, ENTP 3301, ENTP 4311, ENTP 4340, IMS 43
or ITSS 4312.

Course prerequisites must be met.

III. Elective Requirements: 16 semester credit hours

Free Electives: 16 semester credit hours
Both lower- and upper-division courses may count as electives but students must

complete at least 51 semester credit hours of upper-division courses to qualify for graduation.

1. Incoming freshmen must enroll and complete requirements of UNIV 1010 and the corresponding school-related freshman seminar course. Students, including transfer students, who complete their core curriculum at UT Dallas must take UNIV 2020.

2. Curriculum Requirements can be fulfilled by other approved courses from institutions of higher education. The courses listed are recommended as the most efficient way to satisfy both Core Curriculum and Major Requirements at UT Dallas.

3. Indicates a prerequisite class to be completed before enrolling for upper-division classes.

4. A required Major course that also fulfills a Core Curriculum requirement. Semester credit hours are counted in Core Curriculum.

5. Students may elect to substitute MATH 2413 or MATH 2417.

6. Certain courses listed are prerequisites for major core (e.g., BA 1320 or ECON 2301 for IMS 3310), major concentration, or major related courses. Choose accordingly.

7. JSOM freshmen are required to take BA 1100 and MKT 3100. Transfer students and students new to JSOM are required to take MKT 3200.

8. MKT 4V90 will count as three semester credit hours in one of the Elective options.

9. Courses listed can be used to fulfill hours for Marketing Guided Electives if not already used elsewhere.

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