Real Estate

**REAL 3305** Real Estate Principles (3 semester credit hours) Survey of various aspects of the real estate business and economics, including marketing, finance, taxation, investment, development, law, appraisal, and valuation. (Same as **FIN 3305**) (3-0) S

**REAL 3365** Real Estate Finance and Principles (3 semester credit hours) Survey of the institutions in real estate finance and factors affecting the flow of funds; investment analysis and procedures involved in real estate financing. Prerequisite: **FIN 3320**. (Same as **FIN 3365**) (3-0) S

**REAL 4090** Real Estate Internship (0 semester credit hours) This course provides students with an opportunity to expand and apply their skills in a professional setting. Students must identify and submit specific business learning objectives at the beginning of the semester. This course requires faculty sponsor approval, a written report upon completion, and employer evaluation. Credit/No Credit only. May be repeated if internships differ. Department consent required. (0-0) S

**REAL 4321** Real Estate Law and Contracts (3 semester credit hours) Study of the legal principles governing real estate transactions with an emphasis on promulgated contracts. Topics include contract law, estates in land, forms of ownership, deeds, mortgages, title insurance, agency and homestead. Prerequisite or Corequisite: **FIN 3305** or **REAL 3305**. (Same as **FIN 4321**) (3-0) Y

**REAL 4328** Real Estate Valuation (3 semester credit hours) This capstone real estate course provides the theory and methods of residential and income property valuation and appraisal. Topics include the three major approaches to appraising real estate, regression analysis, real estate market analysis, highest and best use analysis, and capitalization techniques. Income property valuation techniques are emphasized. Several cases and problems are presented and solved. Prerequisites: (REAL 3305 or FIN 3305) or (REAL 3365 or FIN 3365)) and **FIN 3320**. (Same as **FIN 4328**) (3-0) R

**REAL 4V80** Internship in Real Estate (1-3 semester credit hours) This course provides students with an opportunity to expand and apply their skills in a professional setting. Students must identify and submit specific business learning objectives at the beginning of the semester. This course requires faculty sponsor approval, a written report upon completion, and employer evaluation. Credit/No Credit only. May be repeated for credit (3 semester credit hours maximum). ([1-3]-0) R

**REAL 4V90** Individual Study in Real Estate (1-3 semester credit hours) For students interested in pursuing further study of a topic in real estate. May be repeated for credit (3 semester credit hours maximum). Prerequisites: **REAL 3365** and faculty sponsor approval. ([1-3]-0) R