ENTP 6317 - Entrepreneurial Finance for Nonbusiness

The objective of this course is to build skills and knowledge in the financing of entrepreneurial ventures for students enrolled in engineering and other technical disciplines. Topics include how engineering and technical decisions impact cash flows, an introduction to financial statements and cash flow management, valuation basics, forecasting techniques, sources of capital (crowdfunding, angel investment, venture capital investment, etc.), term sheet terms, exit planning, stock option vesting, and licensing and negotiation. This course cannot be used by students enrolled in JSOM to satisfy business degree requirements. Prerequisite: Non JSOM students. (3-0) Y