Naveen Jindal School of Management

Marketing (BS)

Bachelor of Science in Marketing

Degree Requirements (120 semester credit hours)

View an Example of Degree Requirements by Semester

Faculty


Professor Emeritus: Dale Osborne


Associate Professors: Nina Baranchuk, Norris Bruce, Jianqing Chen, Zhonglan Dai, Rebecca Files, Xianjun Geng, J. Richard Harrison, Dorothee Honhon, Kyle Hyndman, Surya N. Janakiraman, Robert L. Kieschnick Jr., Atanu Lahiri, Jun Li, Ningzhong Li, Livia Markoczy, Amit Mehra, Toyah Miller, Ramachandran (Ram) Natarajan, Naim Bugra Ozel, H. Dennis Park, Valery Polkovnichenko, Cuili Qian, Orlando C. Richard, Young U. Ryu, Gil Sadka, Jane Sally, Harpreet Singh, David J. Springate, Upender Subramanian, Kelsey D. Wei, Han (Victor) Xia, Jun Xia, Ying Xie, Yexiao Xu, Alejandro Zentner, Jieying Zhang, Yuan Zhang, Feng Zhao, Yibin Zhou

Clinical Associate Professors: Steven Guengerich, Lale Guler, David Parks, Carolyn Reichert, Avanti P. Sethi, Kelly Slaughter, James Szot, McClain Watson

Assistant Professors: Mehmet Ayvaci, Qi (George) Chen, Khai Chiong, Emily Choi, Bernhard Ganglmair, Nathan Goldman, Ying Huang, Sora Jun, Sheen Levine, Meng Li, Xiaolin Li, Maria Loumioti, Jean-Marie
Meier, Radha Mookerjee, Anyan Qi, Alejandro Rivera Mesias, Alessio Saretto, Simon Siegenthaler, Serdar Simsek, Shaojie Tang, Christian Von-Drathen, Shouqiang Wang, Malcolm Wardlaw, Junfeng Wu, Steven Xiao, Shengqi Ye, Nir Yehuda, Zhe (James) Zhang, Xiaofei Zhao

Clinical Assistant Professors: Shawn Alborz, Athena Alimirzaei, Christina (Krysta) Betanzos, Moran Blueshtein, Judd Bradbury, Jerome Gafford, Ayfer Gurun, Maria Hasenhuttl, Julie Haworth, Jeffery (Jeff) Hicks, Revansiddha Khanapure, Kristen Lawson, Kathryn Lookadoo, Liping Ma, Sarah Moore, Ravi Narayan, Dawn Owens, Parneet Pahwa, Jason Parker, Drew Peabody, Jeanne Sluder, Nassim Sohaee


I. Core Curriculum Requirements: 42 semester credit hours

Communication: 6 semester credit hours

COMM 1311 Survey of Oral and Technology-based Communication

RHET 1302 Rhetoric

Mathematics: 3 semester credit hours

MATH 1325 Applied Calculus

Life and Physical Sciences: 6 semester credit hours

Select any 6 semester credit hours from Life and Physical Sciences core courses (see advisor and degree requirements)

Language, Philosophy and Culture: 3 semester credit hours

Select any 3 semester credit hours from Language, Philosophy and Culture core courses (see advisor)

Creative Arts: 3 semester credit hours

Select any 3 semester credit hours from Creative Arts core courses (see advisor)

American History: 6 semester credit hours

Select any 6 semester credit hours from American History core courses (see advisor)

Government / Political Science: 6 semester credit hours

GOVT 2305 American National Government
GOVT 2306 State and Local Government

Social and Behavioral Sciences: 3 semester credit hours

Choose one of the following:

BA 1320 Business is a Global World
ECON 2301 Principles of Macroeconomics
ECON 2302 Principles of Microeconomics

Component Area Option: 6 semester credit hours

Choose two of the following:

BA 1320 Business is a Global World
ECON 2301 Principles of Macroeconomics
ECON 2302 Principles of Microeconomics

II. Major Requirements: 62 semester credit hours

Major Preparatory Courses: 12 semester credit hours beyond Core Curriculum

ACCT 2301 Introductory Financial Accounting
ACCT 2302 Introductory Management Accounting
BLAW 2301 Business and Public Law
MATH 1325 Applied Calculus
STAT 3360 Probability and Statistics for Management and Economics
or OPRE 3360 Managerial Methods in Decision Making Under Uncertainty
BA 1310 Principles of Business Decision Making
or ECON 2301 Principles of Macroeconomics
BA 1320 Business in a Global World
or ECON 2302 Principles of Microeconomics

Major Core Courses: 26 semester credit hours

BA 1100 Business Basics and MKT 3100 Professional Development
or MKT 3200 Introduction to Business and Professional Development
BCOM 3310 Business Communication
BCOM 4350 Advanced Business Communication

FIN 3320  Business Finance
ITSS 3300  Information Technology for Business
OPRE 3310  Operations Management
OBHR 3330  Introduction to Human Resource Management
  or OBHR 3310  Organizational Behavior
MKT 3300  Principles of Marketing
IMS 3310  International Business

**Major Related Courses: 12 semester credit hours**

- MKT 3340  Marketing Research
- MKT 4330  Digital and Internet Marketing
- MKT 3330  Introduction to Professional Selling
- MKT 4380  Capstone Course in Marketing or ENTP 3320  Start-up Launch I

**Guided Electives: 12 semester credit hours**

A practicum experience is required; the student has the option of zero to 3 semester credit hours, depending on the particular internship, and preference for additional electives.

- MKT 4V90  Marketing Internship
- MKT 4090  Marketing Internship

A community engagement experience is required; the student has the option of zero or 3 semester credit hours, depending on the particular experience, and preference for additional electives.

- ENTP 4340  Social Sector Engagement and Community Outreach
- BA 4095  Social Sector Engagement and Community Outreach Practicum

Choose from the following to fulfill remaining Elective semester credit hours:

Six semester credit hours to be selected from:

- MKT 3320, MKT 4331, MKT 4332, MKT 4333, MKT 4334, MKT 4335, MKT 4336, MKT 4337, MKT 4338, MKT 4340, MKT 4350, MKT 4360, MKT 4370, MKT 4V83, MKT 4V90, or MKT 4V93

Six semester credit hours to be selected from:

- MKT 3320, MKT 4331, MKT 4332, MKT 4333, MKT 4334, MKT 4335, MKT 4336, MKT 4337, MKT 4338, MKT 4340, MKT 4350, MKT 4360, MKT 4370, MKT 4V83, MKT 4V90, MKT 4V93, BA 4299, BA 4199, ECON 3310, ENTP 3301, (ENTP 4311 or ENTP 4330), IMS 4310, MKT 4320, or ITSS 4312

**III. Elective Requirements: 16 semester credit hours**
**Free Electives: 16 semester credit hours**

Both lower- and upper-division courses may count as electives but students must complete at least 51 semester credit hours of upper-division courses to qualify for graduation.

1. Incoming freshmen must enroll and complete requirements of UNIV 1010 and the corresponding school-related freshman seminar course. Students, including transfer students, who complete their core curriculum at UT Dallas must take UNIV 2020.

2. Curriculum Requirements can be fulfilled by other approved courses from institutions of higher education. The courses listed are recommended as the most efficient way to satisfy both Core Curriculum and Major Requirements at UT Dallas.

3. Indicates a prerequisite class to be completed before enrolling for upper-division classes.

4. A required Major course that also fulfills a Core Curriculum requirement. Semester credit hours are counted in Core Curriculum.

5. Students may elect to substitute MATH 2413 or MATH 2417.

6. JSOM freshmen are required to take BA 1100 and MKT 3100. Transfer students and students new to JSOM are required to take MKT 3200.

7. MKT 4V90 will count as three semester credit hours in one of the Elective options.

8. Courses listed can be used to fulfill hours for Marketing Guided Electives if not already used elsewhere.

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