Naveen Jindal School of Management

Bachelor of Science in Business Administration

Degree Requirements (120 semester credit hours)

I. Core Curriculum Requirements: 42 semester credit hours

Communication: 6 semester credit hours

- COMM 1311 Survey of Oral and Technology-based Communication
- RHET 1302 Rhetoric

Mathematics: 3 semester credit hours

- MATH 1325 Applied Calculus I

Life and Physical Sciences: 6 semester credit hours

Select any 6 semester credit hours from Life and Physical Sciences core courses (see advisor and degree requirements)

Language, Philosophy and Culture: 3 semester credit hours

Select any 3 semester credit hours from Language, Philosophy and Culture core courses (see advisor)

Creative Arts: 3 semester credit hours

Select any 3 semester credit hours from Creative Arts core courses (see advisor)

American History: 6 semester credit hours

Select any 6 semester credit hours from American History core courses (see advisor)

Government / Political Science: 6 semester credit hours

- GOVT 2305 American National Government
- GOVT 2306 State and Local Government

Social and Behavioral Sciences: 3 semester credit hours

- ECON 2301 Principles of Macroeconomics
Component Area Option: 6 semester credit hours

MATH 1326 Applied Calculus II
ECON 2302 Principles of Microeconomics

II. Major Requirements: 52-58 semester credit hours

Major Preparatory Courses: 15 semester credit hours

ACCT 2301 Introductory Financial Accounting\(^3\)
ACCT 2302 Introductory Management Accounting\(^3\)
BLAW 2301 Business and Public Law\(^3\)
ECON 2301 Principles of Macroeconomics\(^3, 4\)
ECON 2302 Principles of Microeconomics\(^3, 4\)
MATH 1325 Applied Calculus I\(^3, 4, 5\)
MATH 1326 Applied Calculus II\(^3, 4, 5\)
OPRE 3333 Quantitative Business Analysis\(^3\)

or MATH 2333 Matrices, Vectors, and Their Application\(^3, 6\)

STAT 3360 Probability and Statistics for Management and Economics

or OPRE 3360 Managerial Methods in Decision Making Under Uncertainty

Major Core Courses: 28 semester credit hours

BA 3100 Professional Development
BCOMM 3310 Business Communication
BCOMM 4350 Advanced Business Communication
FIN 3320 Business Finance
MIS 3300 Introduction to Management Information Systems
OPRE 3310 Operations Management
OBHR 3310 Organizational Behavior
MKT 3300 Principles of Marketing
BPS 4305 Strategic Management
IMS 3310 International Business

Major Related Courses: 12-18 semester credit hour
General Business: 18 semester credit hours

Required for all students: ENTP 3301 Entrepreneurship

Breadth Core Courses for students not choosing a concentration. Select 15 semester credit hours from the following with at least 1 course from 3 of the 6 groups:

- **Group 1: Management** - ENTP or OBHR prefixes
- **Group 2: Marketing** - MKT prefix
- **Group 3: Finance and Accounting** - ACCT, FIN, or REAL prefixes
- **Group 4: Information Systems** - MIS prefix
- **Group 5: Business Environment** - BPS, BLAW, HMGT, or IMS prefixes
- **Group 6: Operations Management** - OPRE prefix

For Students Choosing a Concentration

**Core Courses for the Innovation and Entrepreneurship Concentration:** (12 semester credit hours)

- ENTP 3301 Entrepreneurship
- ENTP 3360 Entrepreneurial Finance
  - or FIN 3360 Entrepreneurial Finance
- ENTP 4311 Entrepreneurial Strategy and Business Models
- ENTP 4320 Small Business Management
  - or ENTP 4350 Corporate Entrepreneurship

**Core Courses for the Organizational Behavior Concentration:** (15 semester credit hours)

- ENTP 3301 Entrepreneurship
- OBHR 3311 Principles of Management
- OBHR 3330 Introduction to Human Resource Management
- OBHR 4350 Introduction to Leading and Managing
- OBHR 4360 Advanced Organizational Behavior and Leadership

**Core Courses for the Real Estate Concentration:** (15 semester credit hours)

- ENTP 3301 Entrepreneurship
  - or FIN 3390 Introduction to Financial Modeling
Real Estate Principles
Real Estate Finance and Advanced Principles
Real Estate Law and Contracts

Core Courses for the Healthcare Management Concentration: (12 semester credit hours)

Entrepreneurship
Introduction to Healthcare Management
Healthcare Accounting
Introduction to Healthcare Information Systems

Guided Electives for Concentrations:

Innovation and Entrepreneurship Concentration: (12 semester credit hours)

Guided Entrepreneurship Electives (12 semester credit hours selected from the following. At least 3 hours must have an ENTP prefix.)

The remaining Entrepreneurship Core Course not taken above (i.e., either Small Business Management or Corporate Entrepreneurship)

Start-up Launch I
Start-up Launch II
Social Entrepreneurship
Innovation and Creativity
Innovation and Entrepreneurship Internship
Export Market Development
or International Marketing
Introduction to Professional Selling
Marketing Research
Digital and Internet Marketing

Another upper-division course may be substituted for the non-ENTP courses listed above with advance permission.

Organizational Behavior Concentration: (9 semester credit hours)

Nine hours to be selected from:

Groups and Teams
OBHR 4300  Management of Non-Profit Organizations
OBHR 4310  Business Ethics
OBHR 4331  Compensation and Benefits Administration
OBHR 4333  Performance Management
OBHR 4334  Talent Acquisition and Management
OBHR 4352  Negotiation and Dispute Resolution
OBHR 4354  Leading Organizational Change
OBHR 4356  Power and Influence in Organizations
OBHR 4358  Transformational Leadership, Ethics, and Social Responsibility

**Healthcare Management Concentration:** (12 semester credit hours)

Twelve semester credit hours to be selected from:

- HMG 4331, HMG 4341, OBHR 4350, OBHR 4310, MIS 4300, OBHR 4352, MKT 3340, MKT 43
  21, OPRE 3320, OPRE 4310, PA 3333, ECON 3330, or SPAN 3341

**Real Estate Concentration:** (9 semester credit hours)

Nine semester credit hours to be selected from:

- FIN 3360, FIN 4300, GEOG 3304, MIS 4300, MKT 3340, MKT 4321, OBHR 4352, OPRE 3330, PA
  3377, REAL 4328, REAL 4365, REAL 4V80, or REAL 4V90

**III. Elective Requirements: 20-26 semester credit hours**

**Free Electives: 11-17 semester credit hours**

Both lower- and upper-division courses may count as electives but students must complete at least 51 semester credit hours of upper-division courses to qualify for graduation.

JSOM freshmen are required to take **BA 1100** Business Basics.

Each student is expected to complete a minimum of 160 hours of business-related work to fulfill the JSOM professional practicum requirement.

1. Incoming freshmen must complete and pass UNIV 1010 Freshman Seminar and the corresponding school-related freshman seminar course. Students, including transfer students, who complete their core curriculum at UT Dallas must take UNIV 2020.

2. Curriculum Requirements can be fulfilled by other approved courses from institutions of higher education. The courses listed are recommended as the most efficient way to satisfy both Core Curriculum and Major Requirements at UT Dallas.

3. Indicates a prerequisite class to be completed before enrolling for upper-division classes.

4. A required Major course that also fulfills a Core Curriculum requirement. Semester credit hours are counted in Core Curriculum.

5. Students may elect to substitute MATH 2413 and MATH 2414 or MATH 2417 and MATH 2419.

6. Students may substitute MATH 2418 or CS 2305.