Organizational Behavior/Human Resources

**OBHR 3310** Organizational Behavior (3 semester hours) An integrated social science approach is taken to enable students to better understand their work environments and the issues that arise from the complex interplay among organizational members. This course explores theories and concepts derived from diverse fields such as psychology, sociology, economics, and anthropology. The topics include: motivation, attitudes, ethics, communication, leadership, teamwork, power, negotiation, and culture. Prerequisites: RH ET 1302 and MATH 1325. (3-0) S

**OBHR 3311** Principles of Management (3 semester hours) This course will introduce students to the connections between areas in management, emphasizing the role that organizational behavior plays in the functioning of the organization. Students will have the opportunity to learn and implement ideas through the use of exercises and case studies. The student will gain useful tools to identify problems in organizations, apply solutions and understand outcomes. Prerequisite: Junior or Senior standing. (3-0) S

**OBHR 3320** Groups and Teams (3 semester hours) This course focuses on how groups and teams can be used to maximize organizational success. Students will be introduced to theories and concepts that will allow them to analyze and manage groups in organizations. Topics will include building teams, managing teams, the opportunities and challenges of diversity in teams, managing conflict, and leadership. Practical experience will be developed through the use of exercises, case-studies, and the completion of a team project. Prerequisites: OBHR 3300 and OBHR 3310. (3-0) T

**OBHR 3330** Introduction to Human Resource Management (3 semester hours) This course is an overview of human resource management. Students will learn theories and practices in many different "core" areas of human resource management including staffing, performance management, work and job design, training, compensation, and labor relations. The course also examines how the human resource function contributes to the company's business strategy and competitive advantage. Prerequisite: OBHR 3310. (3-0) T

**OBHR 4300** Management of Non-Profit Organizations (3 semester hours) This course examines the role of non-profit organizations in today's society and discusses the challenges of managing a non-profit both internally and externally concerning areas such as leadership, mission, program planning, budgeting, personnel, marketing, fundraising, volunteerism, and cross-sector collaboration. Prerequisite: Junior or Senior standing. (3-0) Y

**OBHR 4310** Business Ethics (3 semester hours) This course examines ethical and socio-political issues and concepts that relate to management in a global business environment. Leaders increasingly need to be aware of potential threats and opportunities in their environments and many stem from value and cultural differences that most managers are not trained to resolve. Prerequisites: OBHR 3310 and (MATH 1326 or MATH 2414 or MATH 2419). (3-0) S

**OBHR 4331** Compensation and Benefits Administration (3 semester hours) This course focuses on how managers can strategically utilize compensation to attract, retain, and motivate qualified employees. Students will gain an understanding of the multidisciplinary theories underlying pay system design and implementation. Attention will be given to principles underlying successful compensation systems,
including internal alignment, external competitiveness, and pay-for-performance. Prerequisites: \textbf{OBHR 3310} and \textbf{OBHR 3330} and (\textbf{MATH 1326} or \textbf{MATH 2414} or \textbf{MATH 2419}). (3-0) Y

**OBHR 4333** Performance Management (3 semester hours) This course examines the continuous process of identifying measuring, and developing the performance of individuals and teams and aligning their performance with the strategic goals of the organization. Special attention will be placed on developing performance management systems for small and large, for-profit and not-for-profit, and domestic and global organizations, and in all industry segments. Prerequisites: (\textbf{OBHR 3310} and \textbf{OBHR 4350}) and (\textbf{MATH 1326} or \textbf{MATH 2414} or \textbf{MATH 2419}). (3-0) T

**OBHR 4334** Talent Acquisition and Management (3 semester hours) This course focuses on the effective management of the flow of talent into and through organizations. It covers human resource planning, recruiting and selection, career transitions and other workforce movement. An important goal of the class will be to provide opportunities to develop hands-on skills that are relevant to effectively managing talent flow. Acquisition and development of human resources in organizations and career management for individuals. Some emphasis on using data systems to perform human resource planning, job analysis, recruitment, selection, training, socialization, career development, and withdrawal from work. Prerequisites: (\textbf{OBHR 3310} and \textbf{OBHR 3330}) and (\textbf{MATH 1326} or \textbf{MATH 2414} or \textbf{MATH 2419}). (3-0) T

**OBHR 4350** Introduction to Leading and Managing (3 semester hours) This course will deal with theories and techniques of leadership and management. The course will start with a general overview of major theories on leadership and management. The main focus of this course is on the relationship between individual action and group and organizational performance. Prerequisites: \textbf{OBHR 3310} and (\textbf{MATH 1326} or \textbf{MATH 2414} or \textbf{MATH 2419}). (3-0) Y

**OBHR 4352** Negotiation and Dispute Resolution (3 semester hours) This course explores the theories, processes and practical techniques of negotiation so that students can successfully negotiate and resolve disputes in a variety of situations including interpersonal and group settings. Emphasis is placed on understanding influence and conflict resolution strategies; identifying interests, issues, and positions of the parties involved; analyzing co-negotiators, their negotiation styles, and the negotiation situations; and managing the dynamics associated with most negotiations. Practical skills are developed through the use of simulations and exercises. Prerequisites: Junior or Senior standing and (\textbf{MATH 1326} or \textbf{MATH 2414} or \textbf{MATH 2419}). (3-0) Y

**OBHR 4354** Leading Organizational Change (3 semester hours) This course will emphasize practical skills required to be an effective change agent. Theories and techniques of planned and transformative organizational change will be discussed, along with topics that include change agent entry in change projects, negotiating role expectations, contracting, diagnostic interviewing and needs assessment, overcoming resistance to change, large group intervention processes, and cross-cultural differences in leadership expectations. Prerequisite: \textbf{OBHR 3310}. (3-0) T

**OBHR 4356** Power and Influence in Organizations (3 semester hours) This course will examine the role that power plays in organizations and the ways in which influence can be developed and used to increase individual power. Focus will be placed on how individuals can increase their power from anywhere within the organization. Topics will include functions of power, sources of power, assessing power in organizations, and personal influence strategies and tactics. Prerequisite: \textbf{OBHR 3310}. (3-0) Y
**OBHR 4358** Transformational Leadership, Ethics, and Social Responsibility in Practice (3 semester hours)
This is a hands-on course to help students understand how transformational leaders can change the people around him/her to create productive societies with sustainable institutions and practices. This course starts with an introduction to transformational leadership concepts and basic ideas from both western and eastern moral philosophical traditions. Armed with a good understanding of these leadership and ethical concepts students will be given opportunities to work on a real project with one of the not-for-profit charitable organizations in the DFW area. This will not only help them practice what they have learned in the classroom setting but also help the community and practice transformational leadership behavior. Prerequisites: **OBHR 3310** and **OBHR 4300** and **OBHR 4350**. (3-0) Y

**OBHR 4360** Advanced Organizational Behavior and Leadership (3 semester hours)
Focus is on the successes and failures of enterprises and the people who run them. We examine the essential elements of leadership in businesses that either lead to sustainable competitive advantage or take the company into crisis and decline. Prerequisites: (**OBHR 3310** and **OBHR 4350**) and (**MATH 1326** or **MATH 2414** or **MATH 2419**). (3-0) Y

**OBHR 4v84** Individual Study (1-3 semester hours) May be repeated for credit as topics vary (9 hours maximum). ([1-3]-0) R

**OBHR 4v90** Management Internship (1-3 semester hours) This course is designed to further develop a student’s business knowledge through appropriate developmental work experiences in a real business environment. Students are required to identify and submit specific business learning objectives (goals) at the beginning of the semester. At the end of the semester students must prepare an oral presentation, reflecting on the knowledge gained in the work experience. Student performance is evaluated by the work supervisor. May be repeated for credit (6 hours maximum). Credit/No Credit. ([1-3]-0) S

**OBHR 4v94** Seminar Series in Management (1-3 semester hours) Discussion of selected topics and theories in organizational behavior, strategy and international management. May be repeated for credit as topics vary (9 hours maximum). ([1-3]-0) R